



## Central Bolt & Nuts Goes Pronto



Since its incorporation in 1976, Syarikat Central Bolts & Nuts Sdn Bhd, better known as CBN, has evolved from a single shoptlot-based outlet in Jalan San Peng, Kuala Lumpur, into a formidable business entity.

Currently, it is Malaysia's largest distributor and stockist of a diverse range of fasteners and related products such as circlips, taps, dyes and drills among others. Branching out from its Jalan San Peng headquarters, CBN has extended its network strategically throughout Malaysia in its efforts to serve its clients better.

CBN's efficient services and comprehensive stock range from reputable brands has seen it forge strong partnerships with its customers.

**The ideal partnership.** According to K.H. Lee, Group Managing Director, "The reason for choosing Pronto as our enterprise solution was that it facilitated sales in the form of kit components or sets.

Additionally, its database system, the Pronto SQL, enables daily, monthly and even yearly data tracking. Fusing these factors with its customer-friendly support team makes SL Information System Sdn Bhd the ideal partner in our thrust forward."



**User-Friendliness.** Mr. Lee says that Pronto's user-friendliness with regards to its interface design has truly proven beneficial, especially with the facilitation of clear, unambiguous understanding of the dynamics of each transaction.

"The common organizational problems like data entry or transaction inaccuracies and erroneous financial amounts are easily overcome by utilizing Pronto. Detailed reports provided make it easier for us to spot errors and rectify them and easily understandable report wizards have made report creating a non-tedious task," he explained.

**Speed and Efficiency.** Mr Lee pointed out, "I really appreciate the support and assistance given by the Pronto support team. Their fast response has kept transaction problems and system downtime at a very minimal."

In this line of business, the vital aspect of dealing with customers is to process their orders as fast as possible. Pronto and IBM machines have harmonized well to provide satisfactory transaction speed as well as consistencies in AR, AP and GL dataflow. This has given CBN a distinct competitive advantage in its progressive march forward."

**Stable backbone.** With the Pronto application successfully implemented throughout CBN, Mr Lee foresees a rapidly expanding Malaysian business powerhouse emerging in the very near future.

"Our future vision is to expand our business not only in Kuala Lumpur, Johor Baru, Ipoh, Kuantan and Prai but also beyond these geographic boundaries. We are always looking to widen our existing markets. Pronto's consistent, reliable and user-friendly software provides us with a stable backbone to realize this vision," he concluded.

**Key Competitive Edge.** The dynamic business climate and rapidly growing requirements of its customers meant that Syarikat Central Bolt and Nuts needed a comprehensive e-business solution to improve its internal efficiency and provide a key competitive edge. CBN made a decision to install an IBM RS/6000 based ERP (Enterprise Resource Planning) software from SL Information System Sdn Bhd.



[Contact SL Info](#)